

## 2019 PERFORMANCE/MEASUREMENT REPORT

The table below displays data demonstrating the Town’s overall performance during 2019 compared to one-year goals and three-year goals as presented in the Economic Development Strategy.

	<b>2019 ECONOMIC DEVELOPMENT OVERALL PERFORMANCE</b>		
<b>Item</b>	<b>2019 Accomplishments</b>	<b>One Year Goal</b>	<b>Three Year Goal</b>
<b>Industrial Development</b>	3 – projects incentivized. 1 – project at application 1 – land lease agreement \$112,580,000 in new investment	2 Lease-Lease Back projects resulting in at least \$1 million in new investment	Increase industrial tax base annually
<b>Industrial</b>	\$112,580,000 Investment Jobs created = 18	(contributes to 100)	(contributes to 300)
<b>Office Development</b>	3 – new offices with a 980,000 investment creating 20 new jobs.	2 projects. (contributes to 100)	Increase commercial tax base annually
<b>Retail Development</b>	5 new retail business Together they invested 1,735,000 into the community creating 72 new jobs.	(contributes to 100)	Increase retail sales opportunities annually
<b>Job Growth</b>	110 new FTE jobs were created in 2019.	Create 100 new jobs	Assist in the formation of 300 new jobs over 3 years
<b>Overall Investment</b>	\$115,295,000 new investment	Generate \$10 million in new investment	Assist in the construction and expansion of \$30 million in new investment

2020 Assessment of Projects							
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YEAR START	PROJECT NAME	JOBS PER CONTRACT	2018 PROJECS 85% MIN	PROJECT COMPLETION + 24MO	JOBS REPORTED	CONSTRUCTION PER CONTRACT	PERCENT COMPLETED	PROJECT ENDS
2011	Basil Toyota	60			66.5	\$3,400,000.00	100.00%	2022
2014	Bison Bag	69			90.75	\$1,600,000.00	100.00%	2032
2007	Contracts Unlimited #1 (32 total)	21			23	\$665,000.00	100.00%	2019
2009	Contracts Unlimited #2	11			15.5	\$375,000.00	100.00%	2025
2019	Custom Laser	58	49	7/1/2021	60	\$8,000,000.00	40.00%	2035
2006	Eastern Applied Research	15			15	\$370,000.00	100.00%	2021
2016	GJH Gooding Company	44		9/30/2019	41.5	\$700,000.00	100.00%	2031
2012	Introl Design	15			15.5	\$700,000.00	100.00%	2027
2016	Lacey Heavy Equipment	13		9/10/2019	11	\$825,000.00	100.00%	2032
2018	JNR Door, LLC.	16	13.5	3/19/2021	9	\$775,000.00	100.00%	2034
2016	JNR Moley Magnetics	54		10/29/2019	33	\$1,400,000.00	100.00%	2033
2012	Mulvey Construction	32			38.5	\$720,900.00	100.00%	2023
2015	New York Beer Project	38.5			73.5	\$3,700,000.00	100.00%	2026
2010	Niagara Frontier Distribution	5			5	\$500,000.00	100.00%	2026
2007	Spring Lake Winery	4.5			12.5	\$950,000.00	100.00%	2020
2018	Up North Hosting, LLC	6	5	5/1/2021	5.5	\$735,000.00	100.00%	2034
2019	Waterhaus Waterjet	6	5	2/13/2021	5.5	\$550,000.00	100.00%	2035
2009	BF1 Yahoo!/Oath	75			75	\$150,000,000.00	100.00%	2028
2014	BF2 Verizon/Yahoo/Oath	115			115	\$87,000,000.00	100.00%	2034
2019	BF2.2 Verizon/Yahoo!/Oath	10	8.5	9/5/2021	5	\$104,000,000.00	50.00%	2034
		TOTAL JOBS PER CONTRACT			CURRENT JOBS			
		668			716.25			
* Projects establish job numbers in Project-Agent Agreement or Inducement Resolution and must maintain 85% of what is listed								
Projects do not need to hit projected job estimates until the Project Completion date + 24 months. (typically 36 months)								