

## 2024 PERFORMANCE/MEASUREMENT REPORT

The table below displays data demonstrating the Town’s overall performance during 2024 compared to one-year goals and three-year goals as presented in the Economic Development Mission and Goals statement.

	<b>2024 ECONOMIC DEVELOPMENT OVERALL PERFORMANCE</b>		
<b>Item</b>	<b>2024 Accomplishments</b>	<b>One Year Goal</b>	<b>Three Year Goal</b>
<b>Industrial Development</b>	<p>Renewable Energy Pilot – RPNY Solar 3 online in early 2024 – 7Mw.</p> <p>Sale of Yahoo Land and Buildings to H5 Data Centers - \$50M</p> <p>Assisted CLI in purchase of former Polycom Building and its partial relation - \$100,000</p>	1 Lease-Lease Back projects resulting in at least \$1 million in new investment	Increase industrial tax base annually
<b>Industrial</b>	<p>CLI purchase of Polycom – 5 jobs</p> <p>RESA Power lease of former General Wire – 5 jobs</p>	2 minor, noninduced projects in 2024 with 10 new jobs. Extended and increased inducement for SIVA Wind – early 2025 construction contribute to 100 job goal	(contributes to 300)
<b>Office Development</b>	3 – new offices (Cornerstone Back Offices, Adecco and 75% completion of Kaleida Health Outpt Ctr..Over \$4M invested and 47 new jobs	47 jobs contribute to the 100-job total	Increase commercial tax base annually
<b>Retail Development</b>	<p>6 new and/or expanded retail business led by Tractor Supply, new Cornerstone branch and Take 5 Oil Change.</p> <p>The 6 projects combined invested or ill invest (\$9.9M with 20jobs retained and @40 new jobs.</p>	@40 jobs that contribute to the 100-job goal in addition to the retained retail jobs	Increase retail sales opportunities annually
<b>Job Growth</b>	97 new FTE jobs were created in 2024 with jobs retained at Cornerstone and Tractor Supply.	Create 100 new jobs	Assist in the formation of 300 new jobs over 3 years

<b>Overall Investment</b>	\$64,180,000 in new investment. Majority via sale price of Yahoo campus land and buildings to H5.	Generate \$5 million in new investment	Assist in the construction and expansion of \$15 million in new investment
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2024 Assessment of Projects								
Year Start	PROJECT NAME	Jobs per contract	PROJECT@ 85% MIN	Project completion plus 24 mths	Jobs Reported	Construction PER CONTRACT	PERCENT COMPLETED	Project Ends
2024	Cornerstone Back Office	10	8.5	4/9/26	34	\$4,200,000	100%	2039
2023	RPNY Solar 3 Community Solar	0		12/31/24	0	\$14,000,000	100%	2048
2014	Bison Bag	69			130	\$1,600,000.00	100.00%	2032
2009	Contracts Unlimited #2	11			32	\$375,000.00	100.00%	2025
2019	Custom Laser	58	49	7/1/2021	94.5	\$6,000,000.00	100.00%	2035
2016	GJH Gooding Company**	44		9/30/2019	35	\$700,000.00	100.00%	2031
2012	Introl Design***	15			12	\$700,000.00	100.00%	2027
2016	Lacey Heavy Equipment	13		9/10/2019	12	\$825,000.00	100.00%	2032
2016	Moley Magnetics@@@	54		10/29/2019	42	\$1,400,000.00	100.00%	2033
2015	New York Beer Project	38.5			93	\$3,700,000.00	100.00%	2026
2010	Niagara Frontier Distribution	5			5.5	\$500,000.00	100.00%	2026
2018	Up North Hosting, LLC @@@	6	5	5/1/2021	0	\$735,000.00	100.00%	2034
2019	Waterhaus Waterjet*	6	5	2/13/2021	5	\$550,000.00	100.00%	2035
2009	BF1 Yahoo!/Oath *****	75	64		68	\$150,000,000.00	100.00%	2028
2014	BF2 Yahoo/Oath*****	115	98		76	\$87,000,000.00	100.00%	2034
2019	BF2.2/Yahoo!/Oath	10	8.5	9/5/2021	9	\$104,000,000.00	85.00%	2034
2021	Bison Bag Warehouse Expansion	10		2023	10	\$2,100,000	100%	2023
		TOTAL JOBS PER CONTRACT			CURRENT JOBS			
		539..5			658			
** - 35. 5 open positions active creative recruiting and 2 hired in Q1 2025 *** - 2 open skilled positions due to workforce crisis ***** - a # of full, parttime and contractor requisitions open. Slow backfill until sale is completed to H5 @@@ -42 - 3.5 open positions w/ active search. 2.5 added in Q1 2025								
@@@ - Up North Hosting paused activity in May 2023 and put facility up for sale. PILOT terminated in January 2024								